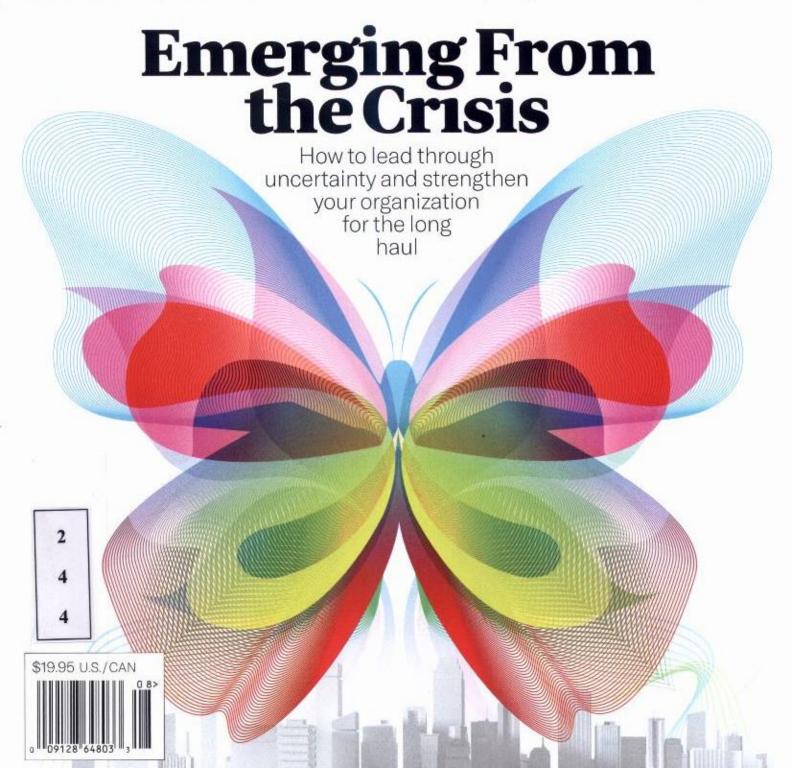
Harvard Business Review

30 Slack's CEO on Responding to a Global Pandemic



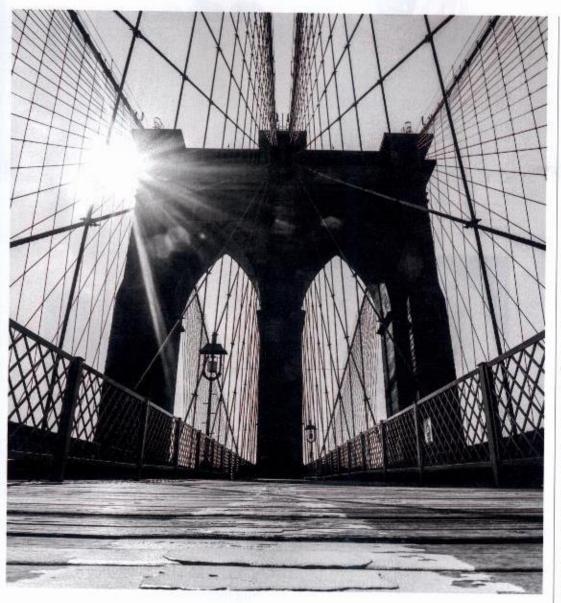
76 What's Your Negotiation Strategy?

53 Helping Your Team Heal



Contents

July-August 2020



"Organizations don't just prepare for the future. They make it." **PAGE 38**

37 SPOTLIGHT EMERGING FROM THE CRISIS

38 RISK MANAGEMENT

Learning from the Future

How to make robust strategy in times of deep uncertainty J. Peter Scoblic

48 MANAGING UNCERTAINTY

"What Is the Next Normal Going to Look Like?"

A roundtable with five CEOs

53 PSYCHOLOGY Helping Your Team Heal

Leaders must recognize people's grief and assist them in finding meaning, David Kessler

COVER ILLUSTRATION

Sean McCabe

July-August

56 FEATURES

56 TECHNOLOGY

A Better Way to Onboard Al

Understand it as a tool to assist rather than replace people. Boris Babic et al.

66 LEADERSHIP

A New Prescription for Power

Spend less time exerting control and more time mobilizing energy and commitment. Elizabeth Long Lingo and Kathleen L. McGinn

76 NEGOTIATION

What's Your Negotiation Strategy?

Here's how to avoid reactive dealmaking. Jonathan Hughes and Danny Ertel



86 CHANGE MANAGEMENT

Harnessing Everyday Genius

How Michelin gives its frontline teams the power to make a difference Gary Hamel and Michele Zanini

96 PSYCHOLOGY

Sarcasm, Self-Deprecation, and Inside Jokes

A user's guide to humor at work Brad Bitterly and Alison Wood Brooks

104 MANAGING YOURSELF

Make the Most of Your Relocation

How to reap the benefits and limit the costs when a job takes you far from home Prithwiraj Choudhury

114 ECONOMICS & SOCIETY

Fixing U.S. Politics

What business can—and must—do to revitalize democracy Katherine M. Gehl and Michael E. Porter

Our Commitment to Sustainability

We're proud that the paper we use in our print magazine is certified under the Sustainable Forestry Initiative® program, meaning that it comes from responsibly managed sources and is a renewable resource.



15 IDEA WATCH

New Research and Emerging Insights

15 MARKETING

Why Employee Experience Initiatives Fall Short

Companies need to focus on how people feel about them, even in a recession. PLUS The unanticipated effect of price promotions, building trust during the pandemic, and more

28 DEFEND YOUR RESEARCH

CEOs from Working-Class Families Support Less-Labor-Friendly Policies What's the connection?

30 HOW I DID IT

The CEO of Slack on Adapting in Response to a Global Crisis

A global surge in demand during the pandemic highlighted the company's readiness.

Stewart Butterfield

127 EXPERIENCE

Advice and Inspiration

127 MANAGING YOURSELF

Growth After Trauma

Five steps for coming out of a crisis stronger Richard G. Tedeschi

132 CASE STUDY

Stick with a Bad New Job or Cut Your Losses?

A manager weighs whether to stay for the pay or explore other options.

Marcello Russo and Gabriele Morandin

138 SYNTHESIS

True Friends at Work

The case for making deeper connections with colleagues Alison Beard

144 LIFE'S WORK

Megan Rapinoe



DEPARTMENTS

8 FROM THE EDITOR

10 CONTRIBUTORS

140 EXECUTIVE SUMMARIES "This was a crisis, and we had a product that could genuinely help people get through it."

-STEWART BUTTERFIELD, SLACK CEO

Contributors



In 2013 Katherine Gehl was refining the competitive strategy for her high-tech food-manufacturing company and using HBS Professor Michael Porter's Five Forces model. She was also running a competitive analysis of U.S. politics. She had a "light bulb moment" as industry competition illuminated the root causes of political dysfunction-and potential solutions. After selling her company, Gehl developed the business case for political innovation and asked Porter to coauthor a book, The Politics Industry (Harvard Business Review Press. 2020), and the article in this issue.



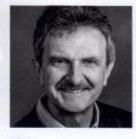
David Kessler had been pondering the idea that there might be more than the five stages of grief described in his and Elisabeth Kübler-Ross's landmark book On Grief and Grieving when tragedy befell him: He unexpectedly lost a son and had to deal with his own grief. He became convinced that there was a sixth stage: meaning, which he has experienced and which is the subject of his latest book, Finding Meaning. In this issue he helps the rest of us understand the grief we experience during the pandemic, navigate a return to normal, and begin to find meaning.

53 Helping Your Team Heal



(2) When Elizabeth Long Lingo was growing up, she heard her father talk about the power dynamics at the companies where he was a middle manager. At Harvard Business School, Lingo took an organizational behavior course from Kathleen McGinn, her coauthor in this issue, who was developing an elective on power and influence, and the two have collaborated since. Now an assistant professor of innovative leadership and creative enterprise at Worcester Polytechnic Institute, Lingo continues to share McGinn's interest in leadership as "power with" rather than "power over."

66 A New Prescription for Power



(2) Richard Tedeschi originated the concept of posttraumatic growth with his colleague Lawrence Calhoun during their years at the University of North Carolina at Charlotte. Now the distinguished chair of the Boulder Crest Institute, Tedeschi has recently worked to create innovative programs aimed at veterans and first responders. He is a coauthor of Transformed by Trauma: Stories of Posttraumatic Growth (2020), about the experiences of military families.

127 Growth After Trauma



"I like to make
people laugh with
my pictures," says
Helge Skodvin, a
Norwegian carpenter
turned professional
photographer. "I like
to capture everyday
surrealism." Skodvin
shot the series that
appears in this issue in
2014, when the Natural
History Museum
in Bergen, Norway,

of archiving its vast collection of taxidermic animals. "This project was special," he says, "because I was not allowed to touch the animals, nothing was staged, and I shot everything using available light; the result is sort of funny and very pleasing to the eye."

undertook the process

104 Make the Most of Your Relocation

114 Fixing U.S. Politics